## 🖌 zintel.



#### Inspired by Our **Past.** Driven by Our **Future.**

Founded more than 25 years ago in New Zealand, Zintel is a trusted name in the Australian and New Zealand (ANZ) telecommunications scene. From a 5-person business introducing 'word phone numbers' into the NZ market to joining with billion-dollar company, J2 Global, we've demonstrated years of consistent growth and innovation in the telco industry.

Now part of the Australian owned and ASX listed Over the Wire family, we're proud to bring the Zintel name back home to ANZ. With local knowledge and support, we're looking forward to the next 25 years of providing the solutions that our customers need to be successful as their business grows and changes.

### 2003



#### New Logo and Launch of TWINS

Zintel adopted a new logo and visual identity to reflect cohesive telecommunications they provided across all their business divisions. In NZ, Zintel claimed an 8 percent share of the toll free market thanks to its strong customer service, proprietary billing, and new and sophisticated report software, TWINS.

#### Zintel Lists on NZAX

In November, Zintel listed on the New Zealand Alternative Exchange (NZAX), their turnover having grown tenfold since the company's launch in 1995. At the time of listing, Zintel was proud to be debt free and boasting a six-month net profit increase of 39 percent compared to the previous year.

### 2004

#### **Two New Services**

Zintel launched two new services: Zintel Expose Service, a customised, outsourced reporting solution for businesses, and Ericsson enterprise

solutions. From their small beginnings, the company had grown to employ more than 80 staff members.

# 1995

#### Founding

Zintel established under the business name TelWord 0800 Limited in Auckland, offering toll free network services to businesses in New Zealand (NZ). Founded with only five staff, Zintel was the first company to offer 'word phone numbers' in New Zealand, introducing the concept to the market.



### 2000

#### **Rapid Expansion**

In September, Zintel expanded to Australia by acquiring SMI Telecom, a North Sydney service provider offering a full range of telecommunication solutions. A month later, they also acquired NZ company, Ericsson Systems, telecommunications products provider. It was at this time that TelWord 0800 Limited changed its name to 7intel

## zinte



Ten years after its founding, Zintel's operations had grown from a small base of five staff in NZ to over 130 fulltime employees and five branches in two countries. In the past five years, its annual EBITDA had more than doubled.

## 2016

#### Zintel Rebrands as eVoice

Under J2's ownership, Zintel changed its name to eVoice - an existing J2 global brand.

#### 2012 Acquired by J2 Global



In March, Zintel's Australian-based operations were acquired by J2 Global for more than its entire market value at the time. In the wake of the sale, Zintel shares soared 265 percent. In August, J2 also acquired Zintel's NZ-based

operations, bringing the business

The Cogent subsidiary was sold by

Zintel in mid-2012 to private investors.

under one organisation again.

## 2011

### Zintel Launches Zinmetrics

assets to track leads and sales.

2020

#### 2008 **Company Acquisitions**

Zintel acquired Commspec, a Samsung and Alcatel-Lucent reseller in New Zealand, and BlueStar Telecoms, a Sydney-based telecommunications supplier.



#### **Customer Acquisitions**

Zintel acquired 3000 customers from Sydney-based company, Concert Telecom.







#### Acquired by Over the Wire

Over the Wire Holdings Limited (ASX:OTW) acquired all Australian Cloud Connect Pty Ltd and New Zealand Zintel Communications Limited shares from J2, complete with 9000 customers.



#### Zintel Comes Home to ANZ

The eVoice brand will be retained for global markets by J2, affording OTW the opportunity to revive the strong Zintel name. The acquisition enables OTW to offer a whole-of-business voice offering to organisations in Australia and NZ, as OTW will ultimately offer a full collaboration suite of inbound and outbound offerings.



### **D**zinmetrics

Zintel launched Zinmetrics, a marketing performance platform offering 10 unique tracking numbers for clients to attach to their marketing



## 2009

#### **Zintel Buys Cogent**

Zintel acquired Cogent, a NZ telecommunications service company, extending their service capability across NZ and enabling the company to build a broader business telephony service offering. The two companies boasted a combined workforce of 250 staff in ANZ.

#### Zintel Wins Global Innovation Award

Zintel also wins Ericsson's Global Innovation Award for its part in ground-breaking surgery, connecting doctors in two different countries operating on the same patient. The successful keyhole surgery was carried out in New Zealand, while conferencing in a specialist in Australia with clear picture and with no delay.